

**Appendix - Goodbody
Stockbrokers**

RTS 28 Report - 2018

We note below the information required to be provided under Article 3(3) of RTS 28 providing a summary of the analysis and conclusions drawn from Goodbody Stockbrokers detailed monitoring of the quality of execution obtained on the execution venues where we have executed all client orders in the previous year (2017).

Requirement under Article 3(3)	
<p>(a) an explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution;</p>	<p>The importance of the various execution factors stipulated by the Rules will vary depending on the circumstances and context of the order. Where we execute an order, we will take all reasonable steps to obtain the best possible result for that transaction, taking into account any specific instructions, the price, costs, speed, likelihood of execution and settlement, size, nature or any other consideration that may be relevant to the execution or placing of that order.</p> <p>Further information can be obtained in the relevant Goodbody Order Execution Policy.</p>

<p>(b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders;</p>	<p>Goodbody does not have any close links, conflicts of interests or common ownerships with respect to any execution venues used to execute orders.</p> <p>Goodbody previously held a 27% stake in the Irish Stock Exchange. This interest was divested in March 2018.</p>
<p>(c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received;</p>	<p>Goodbody does not have any arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received.</p>
<p>(d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred;</p>	<p>This is the first Report and there are no changes to note in the list of execution venues listed in the firm's Execution Policy.</p> <p>Execution venues and partners on our list of execution venues are subject to an authorisation and ongoing monitoring process, which includes, periodic reviews of the performance of execution services.</p>
<p>(e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements;</p>	<p>Goodbody has three order execution policies each of which is tailored to the clients of a specific business unit. These business units are:</p> <ul style="list-style-type: none"> • Goodbody Wealth Management • Goodbody Capital Markets • Goodbody Asset Management <p>Further information can be obtained in the relevant Goodbody Order Execution Policy.</p>
<p>(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing</p>	<p>Best execution for retail clients is determined on the basis of total consideration. Goodbody did not deviate from using the primary criteria of immediate price and cost when determining best execution.</p>

<p>retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client;</p>	
<p>(g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 [RTS 27];</p>	<p>During 2017, Goodbody has regularly monitored the quality of execution obtained from the execution venues used to place client orders for execution.</p> <p>Goodbody is satisfied that it has adhered to the requirements set out in its Execution Policy in seeking to obtain best execution for its clients by reference to all relevant factors.</p> <p>Each trade is monitored by the executing trader when placing the trade instruction to ensure that it is executed on the best terms available.</p> <p>Executions are monitored on an ongoing basis against the relative benchmark by the relative trader/sales trader. Further to this, the compliance department monitor all orders for execution quality on a daily basis.</p>
<p>(h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider.</p>	<p>This is not applicable, as there are currently no consolidated tape providers in Europe.</p>

Professional Clients						
Class of Instrument						
Equities - Tick size liquidity band 1 and 2 (from 0 to 79 trades per day)						
Notification if <1 average trade per business day in the previous year (Y/N)						
N						
Top five execution venues ranked in terms of trading volumes (descending order)		Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Name	LEI / MIC:					
Irish Stock Exchange - MAIN	XMSM	61.71%	79.83%	1.86%	2.26%	0.00%
London Stock Exchange - SETS	XLON	18.33%	4.46%	0.25%	0.07%	0.00%
London Stock Exchange-SETSMM	XLON	17.19%	11.42%	4.28%	0.70%	0.00%
Boerse Frankfurt	XFRA	2.68%	0.51%	0.00%	0.00%	0.00%
SIX Swiss Exchange	XVTX	0.05%	0.01%	0.00%	0.00%	0.00%
Professional Clients						
Class of Instrument						
Equities - Tick size liquidity bands 3 and 4 (from 80 to 1999 trades per day)						
Notification if <1 average trade per business day in the previous year (Y/N)						
N						
Top five execution venues ranked in terms of trading volumes (descending order)		Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Name	LEI / MIC:					
Irish Stock Exchange - MAIN	XMSM	59.26%	86.51%	9.97%	4.97%	0.00%
London Stock Exchange-SETSMM	XLON	21.13%	8.42%	8.75%	5.21%	0.00%
London Stock Exchange - SETS	XLON	19.54%	5.01%	16.43%	9.09%	0.00%
SIX Swiss Exchange	XVTX	0.05%	0.01%	0.00%	0.00%	0.00%
Boerse Frankfurt	XFRA	0.02%	0.00%	0.00%	0.00%	0.00%
Professional Clients						
Class of Instrument						
Equities - Tick size liquidity bands 5 and 6 (from 2000 trades per day)						
Notification if <1 average trade per business day in the previous year (Y/N)						
N						
Top five execution venues ranked in terms of trading volumes (descending order)		Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Name	LEI / MIC:					
London Stock Exchange - SETS	XLON	50.11%	31.90%	16.80%	11.71%	0.00%
London Stock Exchange-SETSMM	XLON	31.28%	35.11%	11.27%	12.25%	0.00%
Boerse Frankfurt	XFRA	11.55%	5.92%	2.95%	2.21%	0.00%
Irish Stock Exchange - MAIN	XMSM	5.47%	26.23%	0.22%	0.33%	0.00%
SIX Swiss Exchange	XVTX	1.37%	0.82%	8.41%	12.50%	0.00%
Professional Clients						
Class of Instrument						
Exchange traded products (Exchange traded funds, exchange traded notes and exchange traded commodities)						
Notification if <1 average trade per business day in the previous year (Y/N)						
N						
Top five execution venues ranked in terms of trading volumes (descending order)		Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Name	LEI / MIC:					
London Stock Exchange - Stm2	XLON	65.60%	33.09%	15.56%	0.00%	0.00%
London Stock Exchange - SETS	XLON	23.84%	49.26%	0.00%	0.00%	0.00%
London Stock Exchange-SETSMM	XLON	8.05%	5.88%	0.00%	0.00%	0.00%
Irish Stock Exchange - MAIN	XMSM	2.50%	11.76%	0.00%	6.25%	0.00%
Retail Clients						
Class of Instrument						
Equities - Shares & Depositary Receipts						
Notification if <1 average trade per business day in the previous year (Y/N)						
N						
Top five execution venues ranked in terms of trading volumes (descending order)		Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Name	LEI / MIC:					
Irish Stock Exchange - MAIN	XMSM	53.81%	50.22%	0.00%	0.00%	0.00%
London Stock Exchange	XLON	10.49%	15.68%	0.00%	0.00%	0.00%
Morgan Stanley Securities Ltd	VLR6T6E60GH5GUS0XX16	5.66%	1.47%	0.00%	0.00%	0.00%
Knight Capital Europe Limited	549300346EFUPFCXJT79	5.18%	4.69%	0.00%	0.00%	0.00%
Winterflood Securities	8BRUP6V1DX3PIG2R0745	4.58%	7.96%	0.00%	0.00%	0.00%
Retail Clients						
Class of Instrument						
Debt Instruments						
Notification if <1 average trade per business day in the previous year (Y/N)						
N						
Top five execution venues ranked in terms of trading volumes (descending order)		Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Name	LEI / MIC:					
Goodbody Stockbrokers	635400IL71G3XS70E16	42.66%	34.08%	0.00%	0.00%	0.00%
RBC Europe Limited	TXDSU46SXBWIGJ8G8E98	15.20%	11.27%	0.00%	0.00%	0.00%
Morgan Stanley & Co. Intl PLC	4PQUHN3JPFQFN3BB653	9.54%	5.35%	0.00%	0.00%	0.00%
UBS Limited	REYPIEN7XZHSUI0N355	8.78%	8.73%	0.00%	0.00%	0.00%
Natwest Markets PLC	RR3QWICWWIPCS8A4S074	6.21%	10.14%	0.00%	0.00%	0.00%
Retail Clients						
Class of Instrument						
Exchange Traded Products						
Notification if <1 average trade per business day in the previous year (Y/N)						
N						
Top five execution venues ranked in terms of trading volumes (descending order)		Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
Name	LEI / MIC:					
Cannacord Genuity Ltd	ZBU7V5N1MN41LRF23	38.81%	8.94%	0.00%	0.00%	0.00%
Morgan Stanley Securities Ltd	VLR6T6E60GH5GUS0XX16	12.03%	5.38%	0.00%	0.00%	0.00%
Knight Capital Europe Limited	549300346EFUPFCXJT79	9.91%	12.99%	0.00%	0.00%	0.00%
Barclays Capital Securities Ltd	K9WDOH4D2PYBLSOB484	9.82%	6.86%	0.00%	0.00%	0.00%
Citigroup Global Markets Ltd	XKZZ2JZF41MRHTR1V493	8.61%	37.95%	0.00%	0.00%	0.00%